AMERICAN CANADIAN GENEALOGICAL SOCIETY

Minutes of the Board October 11, 2007

Meeting called to order by the President at 6:15 PM

Present, Lorette Leafe, Gerry Savard, Bob Paquette, Julie Smith, Pauline Cusson, Constance Hebert, ,

Denis Joyal, Jim Gaudet, John Cook, Anne Gleason and Muriel Normand.

Excused: Jackie Watson Absent: Paul Lambert

REPORT OF OFFICERS

Recording Secretary:

 Minutes of the meeting reviewed. Motion to approve as written by Julie Smith, second Constance Hebert, carried.

Treasurer's Report:

- Negative accounts receivable due to change in receivable system, they will no longer be placed in Ouicken
- 2700 note payable amount is off, payment deposited in this account by error
- Report filed for audit

Corresponding Secretary:

No report this month as we have a new secretary

COMMITTEE REPORTS

The following reports were submitted electronically and required no discussion.

- Library board
- Membership Committee
- Web site
- Shipping
- Building and grounds
- Research

Building and Grounds

- Replacing fire extinguishers, check with Herb as to which were replaced last year
- Boiler will be repaired as per Herb's report, see attached.

Shipping:

- Jim presented an analysis of October mailings with shipping charge and % of profit.
- Will now insure all order over \$100. 2 orders have been lost, one for an incorrect zip code
- Several flat bound versus spiral bound books have been returned due to damaged bindings. Will
 investigate alternative copying/binding methods.
- Jim has asked that librarians not run the credit card through the machine but allow that to be done
 once the order is complete so that we don't have to issue credits. He will ask Mary Anna to
 inform librarians.

Conference

\$ 350. profit this year, not including books sales. Small attendance of app. 50.

Web site:

Shane Laprade will replace Nicole as web master. He has much experience with non profits and comes highly recommended

OLD BUSINESS

Multicultural festival, 13 Oct. We will offer discounted membership as well as a free day at the library. More volunteers appreciated

Copier: Concerns voiced, preference is to let it go another month

Update on publishing data info in reps: Gerry has spoken with several people, and we have surveyed what some of the other states make available and what is available on the internet. The original issues is whether we want to consider a change in our policy. We will discuss at next months meeting.

Will invite Pauline and David to our next meeting for their input and to express any concerns.

NEW BUSINESS:

Sherbrooke society book exchange: They would like to exchange book for book. We decided to purchase what we need and to ask them to do the same, this is better from a cost perspective.

Change in meeting time: After much discussion it was decided to change our meeting time to

10AM on the 3rd Sunday of the month beginning in November.

Finance committee: Idea raised as to departments setting budgets for the upcoming year. Most agree that we need to budget basic known expenses and to request departments to prioritize. Pauline will provide us with a department spread sheet for expenses over the last 2 years.

Motion to Adjourn at 8:PM

Respectfully submitted

Muriel Normand Recording Secretary latin am agamo gigar van onggavalsyon and ukt suman etua aman met a alipanda agamp samon

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American-Canadian Genealogical Society Balance Sheet

As of September 30, 2007

	Sep 30, 07
ASSETS	
Current Assets	
Checking/Savings	
1000 · BANK ACCOUNTS 1001 · CHECKING ACCOUNT-BNH	16,919.16
1001 · CHECKING ACCOUNT-BIRT 1002 · CHEQUING - CANADIAN FUNDS	1,326.35
1003 · BUILDING FUND-BNH	2,777.20
1004 · BOOK FUND-SMB	6,287.22
1005 · CASH ON HAND-CASH REG	150.00
1006 · PETTY CASH-VOLUNTEERS	200.00
1007 · C.D. SMB 10/18/2002	1,289.76
1009 · LIFE MEMB. ACCT. BNH	2,609.85
Total 1000 · BANK ACCOUNTS	31,559.54
Total Checking/Savings	31,559.54
Accounts Receivable	
1100 · ACCOUNTS RECEIVABLE	
1101 · Paid Invoices	-216.14
1100 · ACCOUNTS RECEIVABLE - Other	156.45
Total 1100 · ACCOUNTS RECEIVABLE	-59.69
Total Accounts Receivable	-59.69
Other Current Assets 1300 · INVENTORY-RESALE	65,314.85
Total Other Current Assets	65,314.85
Total Current Assets	96,814.70
Fixed Assets	
1500 · Fixed Assets	
1501 · LIBRARY BUILDING	230,172.38
1502 · FURNITURE & EQUIPMENT 1503 · ACGS HOLDINGS	110,626.21
	320,862.12
Total 1500 - Fixed Assets	661,660.71
Total Fixed Assets	661,660.71
TOTAL ASSETS	758,475.41
LIABILITIES & EQUITY	
Liabilities	
Long Term Liabilities	
2700 · NOTE PAYABLE	***
2701 · NOTES PAYABLE (DROUIN)	78,287.33
Total 2700 · NOTE PAYABLE	78,287.33
2703 · . DROUIN PRINCIPLE	-69,973.10
Total Long Term Liabilities	8,314.23
Total Liabilities	8,314.23

American-Canadian Genealogical Society Balance Sheet

As of September 30, 2007

	Sep 30, 07	
Equity 3000 · OPENING BALANCE EQUITY 3900 · RETAINED EARNINGS Net Income	515,412.91 213,175.89 21,572.38	-profit
Total Equity	750,161.18	
TOTAL LIABILITIES & EQUITY	758,475.41	

			DA	TE	DATE		DATE		DATE		TOTALS
			9/9			9/16/07		9/23/07		9/30/07	
DESCRIPTION	KEY	ACCOUNT	REGISTER	CC	REGISTER	CC	REGISTER	CC	REGISTER	CC	
MEMBERSHIP DUES	30	4101	\$983.00	\$195.00	\$510.00	\$75.00	\$1,020.00	\$90.00	\$1,088.00	\$105.00	\$4,066.00
LIFE DUES	19	4102									\$0.00
USED BOOKS	16	4201							\$363.00	\$100.00	\$463.00
AFGS INCOME		4202									\$0.00
REPERTOIRES	6	4203	\$200.00	\$100.00	\$25.50	\$225.00	\$480.00	\$405.00	\$32.50	\$693.00	\$2,161.00
INDEX & HOLDINGS	7	4204									\$0.00
JETTE & WHITE	4	4205							\$240.00		\$240.00
CD ROM'S	17	4206							\$32.50	\$32.50	\$65.00
CROTEAU	14	4207	\$23.00		\$34.00	\$63.50		······································	\$39.00	\$101.00	\$260.50
NEW BOOKS	15	4208				\$46.95			\$40.00	\$40.00	\$126.95
GENEALOGIST BACK	5	4301	\$2.00		\$13.00				\$102.00	\$68.00	\$185.00
ADS		4302									\$0.00
ALL COPIES NOT DROUIN	1	4401	\$10.25		\$31.80	\$21.30	\$217.86		\$3.90		\$285.11
MAPS CHARTS	2	4402	\$15.15		\$27.00		\$14.85		\$67.15		\$124.15
GUEST FEES	3	4403	\$40.00	***	\$10.00		\$60.00	\$5.00	\$35.00		\$150.00
DROUIN TIME	22	4404	\$15.00		\$5.00				\$50.00		\$70.00
BEVERAGES	24	4405	\$12.50		\$2.00		\$1.20		-\$9.50		\$6.20
MERCHANDISE PINS	20	4407									\$0.00
GIFT CERTIFICATE	21	4408								<u>-</u>	\$0.00
DROUIN COPY	18	4410	\$6.35		\$4.20		\$5.25		\$17.85		\$33.65
RESEARCH	8	4501	\$45.00				\$175.00				\$220.00
DROUIN RESEARCH	23	4502					\$58.00				\$58.00
CONFERENCE	9	4601	\$100.00	\$25.00	\$575.00		\$175.00		\$361.35	\$80.00	\$1,316.35
RAFFLE	10	4602							\$90.00		\$90.00
CONFERENCE ADS		4603									\$0.00
CONFERENCE BOOTH		4604									\$0.00
CONFERENCE BEVER		4605									\$0.00
DROUIN DONATION	11	4701	\$212.70		\$273.00				\$345.00		\$830.70
BUILDING FUND	12	4702			\$40.00		\$75.00		\$20.00	<u></u>	\$135.00
BOOK FUND	13	4703					\$115.00		\$20.00		\$135.00
SHORT-OVER		4705	\$9.20		\$15.00		\$1.00				\$25.20
RENT	36	4801	\$875.00								\$875.00
NE REG CONF										i	\$0.00
TOTALS			\$2,549.15	\$320.00	\$1,565.50	\$431.75	\$2,398.16	\$500.00	\$2,937.75	\$1,219.50	\$11,921.81
ACC REC			\$244.50								
DEPOSITED			\$2,793.65	\$320.00	\$1,565.50	\$431.75	\$2,398.16	\$500.00	\$2,937.75	\$1,219.50	\$11,921.81

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9:01 PM 10/09/07 Accrual Basis

American-Canadian Genealogical Society Income/Expense September 2007

	Sep 07
Income	
4100 · MEMBERSHIP	
4101 · Dues	4,066.00
Total 4100 · MEMBERSHIP	4,066.00
4200 · PUBLICATIONS	
4201 · Used Book Sales	463.00
4203 · Repertoires	2,145.50
4205 · Jette & White	240.00 65.00
4206 · CD Roms	260.50
4207 ⋅ Fr, Croteau Publications 4208 ⋅ Orphan Pub. & Index	126.95
Total 4200 · PUBLICATIONS	3,300.95
	0,000.00
4300 · GENEALOGIST 4301 · Back Issues	185.00
Total 4300 · GENEALOGIST	185.00
4400 · LIBRARY	
4401 · All Copies except Drouin copies	285.11
4402 · Maps-Charts-Beginners' Course	124.15
4403 · Guest Fees	150.00
4404 · Drouin Computer Time	70.00
4405 · Beverages 4410 · Drouin Copies & CDs	6.20 33.65
Total 4400 · LIBRARY	
	669.11
4500 · RESEARCH	
4501 · Reasearch Income 4502 · Drouin Research Income	220.00
	58.00
Total 4500 · RESEARCH	278.00
4600 · CONFERENCE	
4601 · Attend Fees	1,260.10
4602 · Raffle	90.00
Total 4600 · CONFERENCE	1,350.10
4700 · SOCIETY	
4701 · Drouin Fund Donations	830.70
4702 · Bldg Fund	135.00
4703 · Book Fund (Border crossings)	135.00
4705 · Cash Over & Short	25.20
4706 · Ckg Act Int 4708 · Sav Act Int	6.85
	6.62
Total 4700 · SOCIETY	1,139.37

9:01 PM 10/09/07 Accrual Basis

American-Canadian Genealogical Society Income/Expense September 2007

	Sep 07
4800 · BUILDING 4801 · Rent	875.00
Total 4800 · BUILDING	875.00
Total Income	11,863.53
Gross Profit	11,863.53
Expense	
6200 · PUBLICATIONS EXP 6201 · Postage	100.00
Total 6200 · PUBLICATIONS EXP	100.00
6300 · GENEALOGIST EXP 6301 · Postage	500.71
Total 6300 · GENEALOGIST EXP	500.71
6400 · LIBRARY EXP 6402 · Supplies 6404 · Equip. Maint	40.85 19.20
Total 6400 · LIBRARY EXP	60.05
6500 · RESEARCH EXP 6501 · Postage	41.00
Total 6500 · RESEARCH EXP	41.00
6600 · CONFERENCE EXP 6604 · Speakers 6605 · Caterer & Refreshments	940.95 43.75
Total 6600 · CONFERENCE EXP	984.70
6700 · SOCIETY EXP 6703 · Telephone 6712 · Internet Services 6714 · Drouin-Interest Exp. 6715 · Bank Debit Charges	102.81 49.90 49.71 57.26
Total 6700 · SOCIETY EXP	259.68
6800 · BUILDING EXP 6801 · Heat 6802 · Electricity 6803 · Water-Sewer	25.46 377.96 86.25
Total 6800 · BUILDING EXP	489.67
Total Expense	2,435.81
Net Income	9,427.72

American-Canadian Genealogical Society Income/Expense Previous Year Comparison September 2007

	Sep 07	Sep 06	\$ Change
Income			
4100 · MEMBERSHIP		4 422 00	-367.00
4101 · Dues	4,066.00	4,433.00	
Total 4100 · MEMBERSHIP	4,066.00	4,433.00	-367.00
4200 - PUBLICATIONS	462.00	0.00	463.00
4201 · Used Book Sales	463.00 2,145.50	2.349.63	-204.13
4203 · Repertoires	2,145.50	30.00	210.00
4205 - Jette & White 4206 - CD Roms	65.00	322.50	-257.50
4200 · CD Rolls 4207 · Fr, Croteau Publications	260.50	25.00	235.50
4208 · Orphan Pub. & Index	126.95	99.95	27.00
Total 4200 · PUBLICATIONS	3,300.95	2,827.08	473.87
4300 · GENEALOGIST			100.00
4301 · Back Issues	185.00	3.00	182.00
Total 4300 · GENEALOGIST	185.00	3.00	182.00
4400 · LIBRARY	285.11	32.11	253.00
4401 · All Copies except Drouin copies 4402 · Maps-Charts-Beginners' Course	265.11 124.15	32.11 143.20	-19.05
4403 · Guest Fees	150.00	125.00	25.00
4404 · Drouin Computer Time	70.00	249.40	-179.40
4405 · Beverages	6.20	12.00	-5.80
4410 · Drouin Copies & CDs	33.65	12.30	21.35
Total 4400 · LIBRARY	669.11	574.01	95.10
4500 · RESEARCH			
4501 · Reasearch Income	220.00	80.00	140.00
4502 · Drouin Research Income	58.00	326.40	-268.40
Total 4500 · RESEARCH	278.00	406.40	-128.40
4600 · CONFERENCE			
4601 · Attend Fees	1,260.10	0.00	1,260.10
4602 · Raffle	90.00	0.00	90.00
4605 · Refreshments	0.00	57.35	-57.35
Total 4600 · CONFERENCE	1,350.10	57.35	1,292.75
4700 · SOCIETY	020.70	000 00	00470
4701 · Drouin Fund Donations	830.70	606.00	224.70
4702 · Bldg Fund	135.00	89.54	45.46
4703 · Book Fund (Border crossings) 4705 · Cash Over & Short	135.00 25.20	175.00	-40.00
4706 · Ckg Act Int	25.20 6.85	85.84 1.37	-60.64
4707 · Bld Fnd Int	0.00	0.39	5.48 -0.39
4708 · Sav Act Int	6.62	6.74	-0.12
Total 4700 · SOCIETY	1,139.37	964.88	174.49
4800 · BUILDING			
4801 · Rent	875.00	875.00	0.00
Total 4800 · BUILDING	875.00	875.00	0.00
Total Income	11,863.53	10,140.72	1,722.81
Gross Profit	11,863.53	10,140.72	1,722.81
Expense	•		
6100 · MEMBERSHIP EXP			
6102 · Supplies	0.00	21.75	-21.75
Total 6100 · MEMBERSHIP EXP	0.00	21.75	-21.75
6200 · PUBLICATIONS EXP	3.33		21.10
6201 · Postage	100.00	0.00	100.00
Total 6200 · PUBLICATIONS EXP	100.00	0.00	100.00

American-Canadian Genealogical Society Income/Expense Previous Year Comparison September 2007

	Sep 07	Sep 06	\$ Change
6300 · GENEALOGIST EXP 6301 · Postage	500.71	1,500.00	-999.29
6303 · Printing	0.00	117.60	-117.60
Total 6300 · GENEALOGIST EXP	500.71	1,617.60	-1,116.89
6400 · LIBRARY EXP			
6402 · Supplies	40.85	32.93	7.92
6404 · Equip. Maint	19.20	275.00	-255.80
Total 6400 · LIBRARY EXP	60.05	307.93	-247.88
6500 · RESEARCH EXP			
6501 · Postage	41.00	0.00	41.00
Total 6500 · RESEARCH EXP	41.00	0.00	41.00
6600 · CONFERENCE EXP			
6604 · Speakers	940.95	0.00	940.95
6605 · Caterer & Refreshments	43.75	0.00	43.75
Total 6600 · CONFERENCE EXP	984.70	0.00	984.70
6700 · SOCIETY EXP			
6701 · Postage	0.00	195.00	-195.00
6703 · Telephone	102.81	198.48	-95.67
6707 · Bank Charges	0.00	113.73	-113.73
6712 · Internet Services	49.90	110.76	-60.86
6714 · Drouin-Interest Exp.	49.71	154.71	-105.00 57.06
6715 · Bank Debit Charges	57.26	0.00	57.26
Total 6700 · SOCIETY EXP	259.68	772.68	-513.00
6800 · BUILDING EXP			
6801 · Heat	25.46	0.00	25.46
6802 - Electricity	377.96	344.03	33.93
6803 · Water-Sewer	86.25	33.00	53.25
6805 · Building Maint.	0.00	1,331.43	-1,331.43
6806 · Grounds Maint.	0.00	330.00	-330.00
Total 6800 · BUILDING EXP	489.67	2,038.46	-1,548.79
Total Expense	2,435.81	4,758.42	-2,322.61
Net Income	9,427.72	5,382.30	4,045.42

Muriel Normand

From:

"James R. Gaudet" < jrgaudet61@hotmail.com>

To:

<jccc@sysmatrix.net>; <pcusson@att.net>; <cl-hebert@comcast.net>;

<mcnyankee@comcast.net>; <mapaquette3910@comcast.net>; <gerry.savard@gmail.com>;

<gsavard@comcast.net>

Cc:

<ru><roger.lanctot@comcast.net>; <irgaudet61@hotmail.com>

Sent:

Tuesday, October 09, 2007 6:01 PM

Attach:

ACGS Inventory.xls

Subject:

Mailing Items - Board report

Ladies & Gentlemen:

I have attached as an Excel sheet a current (physical) inventory of book and publications in our possession as of today. You will note that we are out of some publications (with the exception of the display copy).

Roger Lanctot and I are looking for some direction as to what to do with damaged inventory. This is mostly the large volumes that were bound at Kinko's that have broken or wwere damaged during shipping and returned. In their current condition, they are not resaleable.

While I cannot give you specific figures, I can tell you that I have filled out several large orders in the last month, and we moved a good many books over the conference.

Also, due to recent problems with mailing large and expensive orders, I have begun to add insurance to all orders over \$100.00 when mailing. As part of this, it is imperative that volunteers taking orders for publications utilize the Publication Order form when taking orders over the telephone or in person. The volunteer should not run the credit card through the machine, but record the credit card information on the form. This way, if there is a back order on an item, the person is not charged for it, and the Treasurer does not have to get involved in issuing credits, etc. I will bring this back to Mary Anna Paquette for her to disseminate for the volunteers.

The new system for mailing payments is working well. It is a bit more paperwork for me, but it does not cost the Society a monthly fee as would on-line postage. Simply, I get a cash advance and keep a running tally which I turn into Pauline after each mailing. When the cash runs low, I contact Pauline and I am issued another check, and the cycle continues...

I welcome questions, and look forward to sitting on the Board with all of you.

Jim Gaudet

Subi: Bird - Bradley Marriage Franklin Cty. VT. (fwd) Date: 9/25/02 10:13:05 AM Eastern Daylight Time From: pcusson@att.net To: mcnyankee@aoi:com Single event lookup. P. - Forwarded Message: "Barry J. Pavelec" <pavelec@ix.netcom.com> From: To: <pcusson@worldnet.att.net> Subject: Bird - Bradley Marriage Franklin Cty. VT. Wed, 25 Sep 2002 08:55:44 -0400 Blankl am looking for information regarding the possible mamage between Horatio Bird and Annie Bradley, probably in Vermont. The only factual information I have at this point is that their son John Frank Bird was born on May 18, 1848 in East Franklin, VT., From later US census information it appears that Horatio Bird lived in Quebec and Annie Bradley in Vermont. I'd like additional genealogical facts regarding this couple. Barry J. Pavelec www.pavelec.com www.catandpony.com Phone: (609) 924 -1142 FAX: (609) 924-9171 <!DOCTYPE HTML PUBLIC "-//W3C//DTD HTML 4.0 Transitional//EN"> <HEAD><TITLE>Blank</TITLE> <META http-equiv=Content-Type content="text/html; charset=iso-8859-1"> <STYLE><!- body { font-family: Anal, Helvetica; font-size: 10pt; color: #000000; margin-top: 25px; margin-left: 25px; } P.msoNomal, Ll.msoNormal { font-family: Helvetica, "Times New Roman"; font-size: 10pt: margin-top: 0px; margin-left: 0px; color: "#ffffcc"; </STYLE>: <META content="MSHTML 5.50.4915.500" name="GENERATOR></HEAD> <DIV>I am looking for information regarding the possible marriage between Floratio Bird and Annie Bradley, probably in Vermont. The only factual information I have at this point is that their son John Frank Bird was born on May 18, 1848 in East Franklin, VT. From later US census information it appears that Horatio Bird lived in Quebec and Annie Bradley in Vermont. & nbsp; I'd like additional genealogical facts regarding this couple.</DIV> <DIV> </DIV> <DIV> </DIV>

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American Canadian Genealogy Society

Memo

To: Board of Directors, Executive Board

From: Jim Gaudet

Date: October 11, 2007

Re: Publication Order S&H

I did a quick analysis or thumbnail picture of October 2007 publication orders – with the costs of shipping and handling factored in. I think it demonstrates several points:

- 1. CDRPs are definitively more lucrative to ACGS then printed repertoires;
- 2. Our S&H charges adequately cover the expenses;
- 3. Insurance on orders over \$100.00 makes sense

I used an estimate of an approximately 50% markup on the printed matter prices, and understood that the CDRPs were priced at half the cost of the printed reps.

Total Charge	Shipping Charge	Order Charge	Actual Shipping	Profit (\$ / %)	
\$515.00	\$0.00	\$515.00	\$27.15	\$230.35/ <mark>91.5%</mark>	
\$518.94	\$38.44	\$480.50	\$41.15	\$278.69/58% ***	
\$40.00	\$10.00	\$30.00	\$2.81	\$18.60/46.5%	
\$335.00	\$20.00	\$315.00	\$15.16	\$152.34/46%	
\$32.50	\$9.00	\$23.50	\$6.19	\$10.06/31%	
\$85.00	\$12.50	\$72.50	\$2.81	\$39.69/47%	
\$40.00	\$5.00	\$35.00	\$2.47	\$17.53/44%	
\$20.00		\$20.00	\$2.81	\$7.19/36%	
\$200.00	\$15.00	\$185.00	\$8.66	\$91.34/ <mark>46%</mark>	
\$470¢ 44	6400.04				
\$1786.44	\$109.94		\$109.21	\$784.01/ <mark>44%</mark>	

NOTES:

**the entire order was for CDRPs, but it was calculated using the 50% cost/profit margin just for ease.

** these figures do not include costs of shipping materials.

The reason(s) that I began to purchase insurance is that there have been several recent instances where the USPS has "lost" mailings. In one instance, the patron provided the two different zip codes: one on the check and the second on the publication order form; in another, the zip code was illegible (a hand-written order taken over the telephone). By insuring these "big money" orders for the retail cost, the Society may recoup **the entire costs of two identical orders** in one loss. This enable us to meet a patron halfway (if it their fault) and create good will, and covers us entirely if it is our fault.

Again, I think this demonstrated that the Society is doing relatively well in this area.

MEMBERSHIP REPORT FOR MONTH OF SEPTEMBER, 2007

New Members:	12
Renewals:	136
22 Family 8 Reactivated 2 Family 2 Reactivated from '06 2 Canada Inactivated	20.
(3 Family + 1 Student) Donations	255.00
Total Number of Active Members	<u>2062</u>
Active Members a) Canadian @ \$38.00 ea 15 b) Canadian Inst. @ \$53.00 ea 1 c) Institutes @ \$50.00 ea. 14	1659
Family Members	160
Student	2
Exchange	119
Life	114
Life Family	6
Life Genealogist (1st Class Postage)	0
Active Genealogist (1st Class Postage)	2

Submitted by: Jeanne Boisvert #6394