

**AMERICAN CANADIAN GENEALOGICAL SOCIETY**

**Board of Directors Meeting, November 9, 2006**

Meeting called to order by President Gerry Savard at 6:05 PM.

Present: Pauline Cusson, Anne Gleason, Jackie Watson, Constance Hébert, Jeanné Boisvert, Muriel Normand and Lorraine Huppe

Committee chairs: Gerry Lalonde, financial committee

Excused: Bob Paquette, Julie Smith, Roger Lanctôt

Absent: Marie Jeanne Chaput and Paul Lambert

**REPORT OF OFFICERS:**

**Treasurer's Report**

- YTD report from month previous year to month current year requested on a monthly basis
- 4100 as a generic category has \$ posted, this needs to be assigned to one of its categories, this is the case with 6100 and 7100 as well. Pauline will correct
- Frequent input errors noted on the register receipt, generally to our advantage
- Report filed for audit

Recording Secretary: submitted electronically. Jeanne moved and Lorraine seconded approval of minutes as written. Approved.

Corresponding Secretary: Submitted electronically

**President's Report:**

- Mary Anna has picked up the scheduling responsibility and has produced a "set schedule" template. Those who volunteer randomly can then fill in the holes.
- We will use librarians on a whenever necessary basis as well as the required monthly time block. Roger Lawrence will continue to be available on Saturdays.
- We will be moving a third computer into the office for Drouin research
- Bob Paquette is exploring the possibility of a server.
- Pauline mentioned that BMS 2000 is setting itself up on line similar to PRDH. Would like to purchase hits for the research department.

**COMMITTEE REPORTS:**

The following reports were submitted electronically: Website, computer, membership and financial committee.

Gerry Lalonde presented the financial committee's end of the year report with the following recommendations:

- Consider replacing our 56 you HVAC system with an up to date system. Suggested that Johnson controls can provide us with an evaluation
- Reduce our overall inventory especially of Genealogists. Ideas include selling entire sets at a discounted price, free sets to vendors that purchase \$1000 or more of our reps/books
- Advertise any promo both on our website and as part of the new member package.

**OLD BUSINESS**

- Bridgport bindery is not responding to repeated requests for info, apparently, we are a small fish. Look into other options
- Pay pall to be on our website

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**NEW BUSINESS**

- **Building and grounds:** routine maintenance such as caulking windows, fixing old water damage, cracks etc will be done.
- **New pricing** was approved for the Jetté book and CDs
- **Chamber of Commerce Membership;** after discussion Jeanne moved to decline this year and use the funds to improve our banner and travel boards, Lorraine second. **Approved**
- **NEHGS New England ancestors add;** after discussion, Jeanne moved to not advertise this year, second by Lorraine. **Approved**
- **Corresponding secretary position:** Marie Jeanne has decided against accepting this position as it entails more than she realized and can handle. **Gerry Lalonde will handle** the email correspondence and referrals and the remainder of the job description will be posted on the website and posted at the library as well

**Meeting adjourned at 8:15 PM**

**Respectfully submitted**

**Muriel Normand**

**Recording Secretary**

11/04/06

# American-Canadian Genealogical Society

## Balance Sheet

As of October 31, 2006

	Oct 31, 06
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1000 · BANK ACCOUNTS	
1001 · CHECKING ACCOUNT-BNH	24,395.89
1002 · CHEQUING - CANADIAN FUNDS	1,422.25
1003 · BUILDING FUND-BNH	4,592.77
1004 · BOOK FUND-SMB	8,065.99
1005 · CASH ON HAND-CASH REG	150.00
1006 · PETTY CASH-VOLUNTEERS	200.00
1007 · C.D. SMB 10/18/2002	1,113.06
1009 · LIFE MEMB. ACCT. BNH	2,609.85
<b>Total 1000 · BANK ACCOUNTS</b>	42,549.81
<b>Total Checking/Savings</b>	42,549.81
<b>Accounts Receivable</b>	
1100 · ACCOUNTS RECEIVABLE	183.05
<b>Total Accounts Receivable</b>	183.05
<b>Other Current Assets</b>	
1300 · INVENTORY-RESALE	64,908.85
<b>Total Other Current Assets</b>	64,908.85
<b>Total Current Assets</b>	107,641.71
<b>Fixed Assets</b>	
1500 · Fixed Assets	
1501 · LIBRARY BUILDING	230,172.38
1502 · FURNITURE & EQUIPMENT	110,626.21
1503 · ACGS HOLDINGS	313,706.62
<b>Total 1500 · Fixed Assets</b>	654,505.21
<b>Total Fixed Assets</b>	654,505.21
<b>TOTAL ASSETS</b>	762,146.92
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Long Term Liabilities</b>	
2700 · NOTE PAYABLE	
2701 · NOTES PAYABLE (DROUIN)	80,000.00
<b>Total 2700 · NOTE PAYABLE</b>	80,000.00
2703 · . DROUIN PRINCIPLE	-54,456.62
<b>Total Long Term Liabilities</b>	25,543.38
<b>Total Liabilities</b>	25,543.38

11/04/06

**American-Canadian Genealogical Society**  
**Balance Sheet**  
As of October 31, 2006

	<u>Oct 31, 06</u>
<b>Equity</b>	
3000 · OPENING BALANCE EQUITY	517,014.97
3900 · RETAINED EARNINGS	192,560.94
Net Income	27,027.63
<b>Total Equity</b>	<u>736,603.54</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>762,146.92</u></u>

5:17 PM  
11/04/06  
Accrual Basis

**American-Canadian Genealogical Society**  
**Income/Expense**  
October 2006

	<u>Oct 06</u>
<b>Income</b>	
4100 · MEMBERSHIP	
4101 · Dues	4,349.00
<b>Total 4100 · MEMBERSHIP</b>	<b>4,349.00</b>
4200 · PUBLICATIONS	
4202 · AFGS Income	30.00
4203 · Repertoires	477.80
4205 · Jette & White	131.88
4207 · Fr, Croteau Publications	20.50
4208 · Orphan Pub. & Index	129.95
<b>Total 4200 · PUBLICATIONS</b>	<b>790.13</b>
4300 · GENEALOGIST	
4301 · Back Issues	5.00
<b>Total 4300 · GENEALOGIST</b>	<b>5.00</b>
4400 · LIBRARY	
4401 · All Copies except Drouin copies	372.25
4402 · Maps-Charts-Beginners' Course	180.75
4403 · Guest Fees	185.00
4404 · Drouin Computer Time	41.00
4407 · LOGO Mdse (resale items)	3.00
4410 · Drouin Copies & CDs	136.15
<b>Total 4400 · LIBRARY</b>	<b>918.15</b>
4500 · RESEARCH	
4501 · Reasearch Income	765.00
4502 · Drouin Research Income	127.40
<b>Total 4500 · RESEARCH</b>	<b>892.40</b>
4600 · CONFERENCE	
4605 · Refreshments	50.25
<b>Total 4600 · CONFERENCE</b>	<b>50.25</b>
4700 · SOCIETY	
4701 · Drouin Fund Donations	685.00
4702 · Bldg Fund	5.00
4703 · Book Fund (Border crossings)	155.00
4705 · Cash Over & Short	47.20
4708 · Sav Act Int	5.56
<b>Total 4700 · SOCIETY</b>	<b>897.76</b>
4800 · BUILDING	
4801 · Rent	875.00
<b>Total 4800 · BUILDING</b>	<b>875.00</b>
<b>Total Income</b>	<b>8,777.69</b>
<b>Gross Profit</b>	<b>8,777.69</b>
<b>Expense</b>	
6100 · MEMBERSHIP EXP	
6103 · Advertyising Expense	80.00
<b>Total 6100 · MEMBERSHIP EXP</b>	<b>80.00</b>
6200 · PUBLICATIONS EXP	
6202 · Supplies	58.44
6203 · Print Reps	1,716.69
6204 · Index & Holdings	33.00
6208 · Orphan Publications	300.00
<b>Total 6200 · PUBLICATIONS EXP</b>	<b>2,108.13</b>

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Accrual Basis

# American-Canadian Genealogical Society

## Income/Expense

October 2006

	<u>Oct 06</u>
<b>6300 · GENEALOGIST EXP</b>	
6303 · Printing	432.18
<b>Total 6300 · GENEALOGIST EXP</b>	<u>432.18</u>
<b>6400 · LIBRARY EXP</b>	
6401 · Postage	24.00
6402 · Supplies	154.93
6403 · Printing Maps & Info Sheets	27.18
6404 · Equip. Maint	644.89
6407 · Acquisitions - New Books	105.00
<b>Total 6400 · LIBRARY EXP</b>	<u>956.00</u>
<b>6600 · CONFERENCE EXP</b>	
6603 · Printing & Supplies	0.00
6605 · Caterer & Refreshments	35.72
<b>Total 6600 · CONFERENCE EXP</b>	<u>35.72</u>
<b>6700 · SOCIETY EXP</b>	
6701 · Postage	46.00
6702 · Supplies	129.17
6703 · Telephone	156.68
6707 · Bank Charges	6.00
6712 · Internet Services	39.95
6714 · Drouin-Interest Exp.	145.61
<b>Total 6700 · SOCIETY EXP</b>	<u>523.41</u>
<b>6800 · BUILDING EXP</b>	
6802 · Electricity	291.76
6805 · Building Maint.	404.73
6806 · Grounds Maint.	90.00
<b>Total 6800 · BUILDING EXP</b>	<u>786.49</u>
<b>Total Expense</b>	<u>4,921.93</u>
<b>Net Income</b>	<u><u>3,855.76</u></u>



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Accrual Basis

# American-Canadian Genealogical Society

## Income/Expense

### January through October 2006

	Jan - Oct 06
<b>Income</b>	
<b>4100 · MEMBERSHIP</b>	
4101 · Dues	43,437.00
4102 · Lifetime Dues	684.75
4100 · MEMBERSHIP - Other	840.00 - <i>what</i>
<b>Total 4100 · MEMBERSHIP</b>	44,961.75
<b>4200 · PUBLICATIONS</b>	
4201 · Used Book Sales	68.95
4202 · AFGS Income	30.00
4203 · Repertoires	10,386.44
4204 · Index & Holdings	297.75
4205 · Jette & White	2,292.78
4206 · CD Roms	973.45
4207 · Fr, Croteau Publications	516.00
4208 · Orphan Pub. & Index	1,623.60
4209 · Other	675.00
<b>Total 4200 · PUBLICATIONS</b>	16,863.97
<b>4300 · GENEALOGIST</b>	
4301 · Back Issues	195.70
<b>Total 4300 · GENEALOGIST</b>	195.70
<b>4400 · LIBRARY</b>	
4401 · All Copies except Drouin copies	2,415.58
4402 · Maps-Charts-Beginners' Course	1,335.50
4403 · Guest Fees	1,088.50
4404 · Drouin Computer Time	2,238.45
4405 · Beverages	267.52
4407 · LOGO Mdse (resale items)	17.00
4410 · Drouin Copies & CDs	848.43
<b>Total 4400 · LIBRARY</b>	8,210.98
<b>4500 · RESEARCH</b>	
4501 · Reasearch Income	3,808.50
4502 · Drouin Research Income	1,690.10
<b>Total 4500 · RESEARCH</b>	5,498.60
<b>4600 · CONFERENCE</b>	
4602 · Raffle	54.00
4605 · Refreshments	118.65
<b>Total 4600 · CONFERENCE</b>	172.65
<b>4700 · SOCIETY</b>	
4701 · Drouin Fund Donations	7,311.47
4702 · Bldg Fund	444.54
4703 · Book Fund (Border crossings)	554.00
4704 · Currency Exchange	-24.64
4705 · Cash Over & Short	303.43
4706 · Ckg Act Int	7.25
4707 · Bld Fnd Int	3.75
4708 · Sav Act Int	62.27
4700 · SOCIETY - Other	0.45
<b>Total 4700 · SOCIETY</b>	8,662.52
<b>4800 · BUILDING</b>	
4801 · Rent	9,625.00
<b>Total 4800 · BUILDING</b>	9,625.00
4802 · Accounts received	76.14
<b>Total Income</b>	94,267.31
<b>Gross Profit</b>	94,267.31

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Accrual Basis

**American-Canadian Genealogical Society**  
**Income/Expense**  
**January through October 2006**

Jan - Oct 06

Expense

<b>6100 · MEMBERSHIP EXP</b>	
6101 · Postage	510.82
6102 · Supplies	127.62
6103 · Adverting Expense	320.00
6105 · membership refunds	30.00
6100 · MEMBERSHIP EXP - Other	16.95
<b>Total 6100 · MEMBERSHIP EXP</b>	<b>1,005.39</b>
<b>6200 · PUBLICATIONS EXP</b>	
6201 · Postage	428.78
6202 · Supplies	1,360.33
6203 · Print Repts	6,066.16
6204 · Index & Holdings	33.00
6206 · CD Roms	553.88
6208 · Orphan Publications	600.00
6209 · Marketing	588.00
<b>Total 6200 · PUBLICATIONS EXP</b>	<b>9,630.15</b>
<b>6300 · GENEALOGIST EXP</b>	
6301 · Postage	3,039.54
6303 · Printing	10,842.72
<b>Total 6300 · GENEALOGIST EXP</b>	<b>13,882.26</b>
<b>6400 · LIBRARY EXP</b>	
6401 · Postage	24.00
6402 · Supplies	677.00
6403 · Printing Maps & Info Sheets	27.18
6404 · Equip. Maint	1,935.00
6407 · Acquisitions - New Books	192.00
6408 · Credit Card Services	117.47
6410 · Drouin expenses	71.64
<b>Total 6400 · LIBRARY EXP</b>	<b>3,044.29</b>
<b>6600 · CONFERENCE EXP</b>	
6603 · Printing & Supplies	274.45
6605 · Caterer & Refreshments	89.30
6609 · Other	0.00
<b>Total 6600 · CONFERENCE EXP</b>	<b>363.75</b>
<b>6700 · SOCIETY EXP</b>	
6701 · Postage	650.00
6702 · Supplies	420.89
6703 · Telephone	1,386.99
6704 · Insurance Content/Bond	2,113.00
6705 · Subscriptions	320.50
6707 · Bank Charges	390.70
6709 · Other	791.73
6710 · Credit Card Charges	116.28
6712 · Internet Services	1,344.61
6713 · LEGAL EXPENSES	75.00
6714 · Drouin-Interest Exp.	1,857.40
6716 · Marketing	234.00
<b>Total 6700 · SOCIETY EXP</b>	<b>9,701.10</b>

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11/04/06  
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**American-Canadian Genealogical Society**  
**Income/Expense**  
**January through October 2006**

	<u>Jan - Oct 06</u>
<b>6800 - BUILDING EXP</b>	
6801 - Heat	12,580.98
6802 - Electricity	3,196.11
6803 - Water-Sewer	435.25
6804 - Bldg & Liab Ins.	2,627.00
6805 - Building Maint.	6,798.40
6806 - Grounds Maint.	3,495.00
6807 - Fire Alarm Fee	480.00
<b>Total 6800 - BUILDING EXP</b>	<u>29,612.74</u>
<b>Total Expense</b>	<u>67,239.68</u>
<b>Net Income</b>	<u><u>27,027.63</u></u>

DESCRIPTION	KEY	ACCOU NT	DATE 10/7/06		DATE 10/14/06		DATE 10/21/06		DATE 10/28/06		DATE		TOTALS
			REGISTER	CC	REGISTER	CC	REGISTER	CC	REGISTER	CC	REGISTER	CC	
MEMBERSHIP DUES	30	4101	\$698.00	\$98.00	\$695.00		\$1,185.00	\$75.00	\$540.00	\$60.00			3,351.00
LIFE DUES	19	4102											0.00
USED BOOKS	16	4201											0.00
BOOK FUND	13	4202											0.00
REPERTOIRES	6	4203	\$218.30		\$10.00		\$106.00						334.30
INDEX & HOLDINGS	7	4204											0.00
JETTE & WHITE	4	4205			\$131.88								131.88
CD ROM'S	17	4206											0.00
CROTEAU	14	4207		\$20.50									20.50
NEW BOOKS	15	4208	\$80.00						\$49.95				129.95
GENEALOGIST BACK	5	4301	\$5.00										5.00
ADS		4302											0.00
ALL COPIES NOT DROUIN	1	4401	\$14.35	\$23.00	\$300.55		\$20.20		\$13.00				371.10
MAPS CHARTS	2	4402	\$61.85	\$12.00	\$16.95		\$62.95						153.75
GUEST FEES	3	4403	\$30.00		\$55.00		\$20.00		\$35.00				140.00
DROUIN TIME	22	4404			\$15.00		\$26.00						41.00
BEVERAGES	24	4405											0.00
MERCHANDISE PINS	20	4407											0.00
GIFT CERTIFICATE	21	4408											0.00
DROUIN COPY	18	4410	\$25.75		\$8.60		\$49.05		\$11.90				95.30
RESEARCH	8	4501	\$90.00	\$55.00	\$35.00		\$275.00		\$150.00				605.00
DROUIN RESEARCH	23	4502			\$56.00		\$25.00		\$9.40	\$35.00			125.40
CONFERENCE	9	4601											0.00
RAFFLE	10	4602											0.00
CONFERENCE ADS		4603											0.00
CONFERENCE BOOTH		4604											0.00
CONFERENCE BEVERAGES	24	4605	\$33.85		\$7.00		\$0.40						41.25
DROUIN DONATION	11	4701	\$220.00	\$30.00	\$25.00		\$135.00		\$45.00				455.00
BUILDING FUND	12	4702			\$5.00								5.00
BOOK FUND	13	4703			\$55.00		\$40.00		\$60.00				155.00
SHORT-OVER		4705	\$0.05		-\$14.00		-\$10.60		\$70.75				46.20
RENT	36	4801	\$875.00										875.00
NE REG CONF													0.00
<b>TOTALS</b>			\$2,352.15	\$238.50	\$1,401.98	\$0.00	\$1,934.00	\$75.00	\$985.00	\$95.00	0.00	0.00	7,081.63
<b>ACC REC</b>					\$1,504.00								1,504.00
<b>DEPOSITED</b>			\$2,352.15	\$238.50	\$2,905.98	\$0.00	\$1,934.00	\$75.00	\$985.00	\$95.00	\$0.00	\$0.00	8,585.63

11/04/06

**American-Canadian Genealogical Society**  
**A/R Aging Summary**  
 As of October 31, 2006

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
BIBLIOTHÉQUE DE MONTRÉAL	0.00	0.00	0.00	0.00	0.00	0.00
CALCASIEU PARISH PUBLIC LIBRARY	0.00	0.00	0.00	0.00	0.00	0.00
CONNECTICUT STATE LIBRARY	0.00	0.00	0.00	0.00	-136.50	-136.50
DALLAS PUBLIC LIBRARY	0.00	0.00	0.00	0.00	0.00	0.00
David Bonitatibus 1	0.00	0.00	0.00	0.00	0.00	0.00
DONNA ERICKSON	0.00	0.00	0.00	0.00	0.00	0.00
FAMILY HISTORY LIBRARY	0.00	0.00	0.00	0.00	0.00	0.00
Franco-American Genealogical Society, The	0.00	0.00	0.00	0.00	0.00	0.00
Genealogical Society of Utah	0.00	0.00	0.00	-162.50	187.50	25.00
SOC. FRANC-ONT. d'HIST et GEN.	0.00	0.00	0.00	0.00	0.00	0.00
Soc. Genealogie et d'Archive de Rimouski	0.00	143.50	0.00	0.00	0.00	143.50
The Gen. Soc. of Utah	0.00	0.00	0.00	0.00	0.00	0.00
TORONTO PUBLIC LIBRARY	0.00	0.00	86.10	64.95	0.00	151.05
WISCONSIN HISTORICAL SOC. LIB.	0.00	0.00	0.00	0.00	0.00	0.00
<b>TOTAL</b>	<b>0.00</b>	<b>143.50</b>	<b>86.10</b>	<b>-97.55</b>	<b>51.00</b>	<b>183.05</b>

**TO:** BOARD OF DIRECTORS  
**FROM:** LORETTE LEAFE  
**SUBJECT:** CORRESPONDENCE REPORT FOR MONTH OF OCTOBER 2006  
**DATE:** OCTOBER 27, 2006

The following correspondence was sent for the month of October:

“Thank you” for Drouin Collection	0
“Thank you” for donations of money	7
“Thank you” for donations of money for Drouin	13
“Thank you” for donations of books / equipment	3
Request for information	7
Requests forwarded to other dept.	<u>10</u>
Total	40

Respectfully submitted,  
Lorette Leafe

Totals –2006

<u>Month</u>	<u>Donations</u>	<u>Drouin</u>	<u>Equip/ Books</u>	<u>Inquires</u>	<u>Total</u>
January	20	4	1	36	61
February	31	0	2	36	69
March	32	4	5	45	86
April	21	0	3	20	44
May	15	0	8	31	54
June	14		1	21	36
July	12		5	25	42
August	21	2	0	25	48
September	18	1	0	27	46
October	20	0	3	17	40
<b>Total</b>	<b>204</b>	<b>11</b>	<b>28</b>	<b>383</b>	<b>526</b>

Drouin column is specifically for donations from our mailers

\*Smaller donations for Drouin are incorporated into the Donations column.

January: \$1,500.00 in Drouin Fund  
360.00 in Small Donations to Drouin

February: \$ .00 in Drouin Fund  
560.00 in Small Donations to Drouin

March \$ 275.00 in Drouin Fund  
\$1,085.00 in Small Donations to Drouin

April \$ 174.00 in small donations for Drouin \$200.00 donation from Gaelic League

May \$ 345.00 in small donations for Drouin

June \$ 140.00 in small donations for Drouin

July \$ 105.00 " " " " "

August \$ 165.00 in small donations for Drouin  
525.00 2<sup>nd</sup> payment from Drouin Pledges

September \$320.00 in small donations for Drouin  
\$100.00 Drouin Collection

October \$370.00 in small donations for Drouin

**MEMBERSHIP REPORT  
FOR MONTH OF  
OCTOBER, 2006**

<b>New Members:</b>	<b>9</b>
2 Fair	
<b>Renewals:</b>	<b>107</b>
11 Family	
7 Reactivated	
<b>Inactivated (7 Family)</b>	<b>37</b>
<b>Donations</b>	<b>405.00</b>
<b>Total Number of Active Members</b>	<b><u>2098</u></b>
<b>Active Members</b>	<b>1687</b>
a) Canadian @ \$38.00 ea	15
b) Canadian Inst. @ \$53.00 ea	1
c) Institutes @ \$50.00 ea.	14
<b>Family Members</b>	<b>160</b>
<b>Student</b>	<b>2</b>
<b>Exchange</b>	<b>122</b>
<b>Life</b>	<b>116</b>
<b>Life Family</b>	<b>6</b>
<b>Life Genealogist (1<sup>st</sup> Class Postage)</b>	<b>0</b>
<b>Active Genealogist (1<sup>st</sup> Class Postage)</b>	<b>5</b>

**Submitted by:  
Jeanne Boisvert #6394**



**Muriel Normand**

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**From:** "Robert Paquette" <bobpaquette@comcast.net>  
**To:** <board@acgs.org>  
**Cc:** "Herb Boyce" <h-n-boyce-sr@comcast.net>; "Larry Autotte " <LAutotte@comcast.net>; "Pauline G Cote" <geco2@juno.com>; "Roland Marchand" <r.marchand1@comcast.net>; "Sam Harris" <chrysler54@comcast.net>  
**Sent:** Monday, November 06, 2006 3:59 PM  
**Subject:** Computer Committee Report Oct06.doc

**Computer Committee Report**  
**October 2006**

Once again there are no major issues to report from the computer committee. Just a few minor tweaks such as resetting ACDSee so it can find the Drouin database.

We have had a couple printers donated, so in the weeks to come we will be putting those online to better serve our printing needs.

Keepin' the network hummin'

Respectfully submitted:  
Bob Paquette, 3262

To: AGCS Board  
From: Gerry Savard  
Date: 11/7/06  
Subject: Web Site statistics for October, 2006

Web site visitors are rebounding from a low 178 per day in August to 225 visitors per day in October.

The What's New page was updated with the latest acquisitions, the new Board of Directors, and other short term announcements. I'll soon be adding a section for new acquisitions.

For October, the repertoire list was viewed 1735 times, and the main collection list 1951 times and the microfilm, fiche and CD list 158 times!  
Our catalog pages were accessed 433 times.  
Our membership page had 285 hits..  
The Drouin page was accessed 392 times.  
The Drouin-Team page was accessed 327 times.  
The What's New page was accessed 743 times.  
The 'Tree of Life' page got 173 hits.  
Research got 558 hits.  
The beginner's page got 429 hits.  
Library got 449 hits.

Some of the top referrers to our site: (These are sites that have links to ours)

AFGS – 99  
North American Genealogy Resources 69  
Le Centre de Généalogie Francophone d'Amérique 54

The message board: We have 580 messages and 311 registered users.

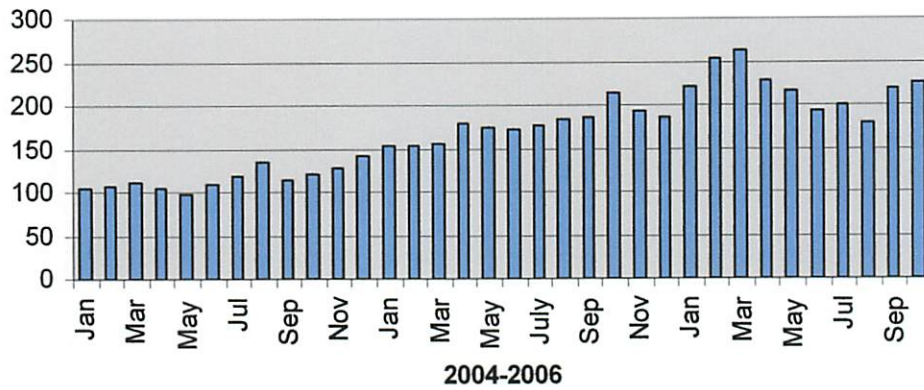
Coming soon to the Website: Tutorials, charts, ??? I figure that helpful content will keep visitors coming!

Not related to the website – I have 85 repertories converted to CD, with 6 others in process.

Respectfully Submitted,

Gerry Savard  
Web Site Liaison

### Average Daily Web Site Visits



Year	Month	Total Visitors	Visitors/Day
42,570 total visitors in 2004			
2005	Jan	4,788	154
	Feb	4,307	154
	Mar	4,827	156
	Apr	5,397	180
	May	5,395	174
	Jun	5,185	173
	Jul	5,460	176
	Aug	5,699	184
	Sep	5,583	186
	Oct	6,615	213
	Nov	5,771	192
	Dec	5,741	185
64,768 total visitors in 2005			
2006	Jan	6,858	221
	Feb	7,115	254
	Mar	8,151	263
	Apr	6,849	228
	May	6,719	217
	Jun	5,776	193
	Jul	6,205	200
	Aug	5,523	178
	Sep	6,588	220
	Oct	6,967	225

Subject: Finance Committee Report

The attached financial report is an update of the 2006 budget and where we stand on Oct 31, 2006. There is a SUGGESTION at the end of this report that I think is important. Please read it and give it some consideration.

Also in this attachment, if you look down in the left bottom corner of your screen, you will see Sheet 2 and Sheet 4.

The budget is Sheet 2, so click on Sheet 4 and you will see how I arrived at the price we charge on the new Dictionnaire des Families du Quebec and the same on CD-Rom. It's a bit more complicated than I expected.

In 2002 I notified the Board that we were printing on average 200 more A-C Genealogists per issue than we needed for extra copies for sales of back issues and handouts, and should cut back to 100. At that time we were selling about 200 to 300 back issues per year .

For the last 2 years our sales of back issues has dropped to 65 and 60 copies per year. On that basis we should cut back to 50 the number of copies of each issue we purchase over and above those needed to fill members needs. That will still leave us with a surplus of back issues, but at least it will slow down the accumulation of dead inventory.

SUGGESTION -In future solicitation letters that Diane Thibault sends out we could offer a FREE set of all back

issues to any library that purchased at least \$1000 worth of our repertoires on their first order.

To be fair, we could review past orders and any library that has ordered over \$1000 worth of

repertoires and offer them a free set of back issues (if they have not already been receiving them).

Then, if they wished to continue receiving them they would have to join at the institutional rate of \$50 per year.

Respectfully submitted; Gerry Lalonde, Finance Committee 11/9/2006

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MORE SUGGESTIONS ON THE FINANCIAL FRONT

Run a sale on complete sets of the A-C Genealogist. Promote this at the library and on the web site. If we need to reorder issues that are out of stock to do this, then so be it. If the promotion works it will be worthwhile.

**SALE – SALE – SALE – SALE – SALE**

GET A COMPLETE SET OF THE

A-C GENEALOGIST

FOR THE LOW LOW PRICE OF ONLY

**\$189 AT THE LIBRARY**

**\$199 SHIPPED TO YOUR HOME**

IF PURCHASED SEPARATELY  
THE REGULAR PRICE OF 106 ISSUES  
PLUS 2 INDEXES WOULD BE \$352.00  
AT THE LIBRARY  
PLUS SHIPPING FOR MAIL ORDERS

**THAT'S A SAVING OF \$163 OR MORE**

**SALE – SALE – SALE – SALE – SALE**

**FINANCIAL HISTORY FOR 2003 - 2004 - 2005 AND 2006 TO Oct. 31 AND BUDGET FOR 2006**

<b>INCOME</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2006</b>				
				<b>BUDGET</b>	<b>To Oct 31</b>				
<b>MEMBERSHIP</b>									
4101 Dues	58,929	55,607	54,339	56,550	44,277				
4102 Life Dues	2,313	450	450	450	685				
<b>Tot Membership Inc.</b>	<b>61,242</b>	<b>56,057</b>	<b>54,789</b>	<b>57,000</b>	<b>44,962</b>				
<b>PUBLICATIONS</b>									
4201 Used Book Sales	13	261	289	100	69				
4202 Income from AFGS		400			30				
4203 Repertoires	15,736	11,310	18,772	18,000	10,386				
4204 Index & Holdings	321	1,211	323	300	298				
4205 Jette & White	5,683	4,604	2,753	3,000	2,293				
4206 CD ROMs	1,006	436	441	1,000	973				
4207 Fr. Croteau Repert.	2,768	20	630	600	516				
4208 Orphan Publications	2,621	2,587	1,461	2,000	1,624				
4209 Other	36		-9		675				
<b>Tot. Publications Inc.</b>	<b>28,184</b>	<b>20,829</b>	<b>24,660</b>	<b>25,000</b>	<b>16,864</b>				
<b>A-C GENEALOGIST</b>									
4301 Back Issues	733	830	191	225	196				
4302 Advertising	97	44	75	75					
<b>Tot. A-C Genealogist</b>	<b>830</b>	<b>874</b>	<b>266</b>	<b>300</b>	<b>196</b>				
<b>LIBRARY</b>									
4401 All Copies	1,032	1,385	1,347	3,000	2,416				
4402 Maps, Charts, Info	2,978	2,020	1,387	1,500	1,336				
4403 Guest Fees	1,211	1,012	994	1,100	1,088				
4404 Drouin Comp. Time			2,189	3,000	2,238				
4405 Beverages	251	278	191	300	268				
4406 Candy & Snacks	25	51							
4407 Logo Mdse.			258	100	17				
4408 Gift Certificates	28	135							
4409 Other	405	109							
4410 Drouin Copies & CDs			611	1,000	848				
<b>Tot. Library Inc.</b>	<b>5,930</b>	<b>4,990</b>	<b>6,977</b>	<b>10,000</b>	<b>8,211</b>				
<b>RESEARCH</b>									
4501 Research Income	2,602	4,961	4,107	4,000	3,809				
4502 Drouin Res. Income			289	1,000	1,690				
<b>Tot. Research Inc.</b>	<b>2,602</b>	<b>4,961</b>	<b>4,396</b>	<b>5,000</b>	<b>5,499</b>				
<b>CONFERENCE</b>									
4601 Attend Fees	2,735	2,475	1,998	2,000					
4602 Raffle	121	91	201	500	54				
4605 Refreshments	70		36		119				
4607 Used Book Sales	1,074	2							
4606 NERGC Conference			1,377						
<b>Tot Conference Inc.</b>	<b>4,000</b>	<b>2,568</b>	<b>3,612</b>	<b>2,500</b>	<b>173</b>				
<b>SOCIETY</b>									
4701 Drouin Fund	3,311	4,898	30,562	18,000	7,312				
4702 Building Fund	281	443	515	900	445				
4703 Book Fund (Border)	1,233	1,130	984	1,000	554				
4704 Currency Exchange	2,228	1,950	-7		-25				
4705 Cash Over & Short	78	-34	-513		303				
4706 Ckg Acct Interst	42	44	25	20	9				
4707 Bldg Fund Interest	20	15	7	5	4				
4708 Sav, Acct Interest	73	59	68	75	62				

**FINANCIAL HISTORY FOR 2003 - 2004 - 2005 AND 2006 TO Oct. 31 AND BUDGET FOR 2006**

4709 Rec on Bad Checks &					76				
<b>Tot. Society Inc.</b>	<b>7,266</b>	<b>8,505</b>	<b>31,641</b>	<b>20,000</b>	<b>8,740</b>				

**FINANCIAL HISTORY FOR 2003 - 2004 - 2005 AND 2006 TO Oct. 31 AND BUDGET FOR 2006**

4801 Rent	10,500	10,500	11,375	9,625	9,625				
<b>Tot. Building</b>	<b>10,500</b>	<b>10,500</b>	<b>11,375</b>	<b>9,625</b>	<b>9,625</b>				
<b>TOTAL INCOME</b>	<b>126,828</b>	<b>108,424</b>	<b>137,716</b>	<b>129,425</b>	<b>94,270</b>				
<b>EXPENSE</b>									
<b>MEMBERSHIP</b>									
6101 Postage	783	655	1,019	800	511				
6102 Supplies	181	135	240	200	127				
6103 Advertising			1,695		320				
6105 Other & Refunds					47				
<b>Tot Membership Exp.</b>	<b>964</b>	<b>790</b>	<b>2,954</b>	<b>1,000</b>	<b>1,005</b>				
<b>PUBLICATIONS</b>									
6201 S & H Expense	487	917	598	500	429				
6202 Supplies	658	517	1,206	1,200	1,360				
6203 Printing Repertoires	5,849	3,240	6,226	6,000	6,066				
6204 Printing Index & Hol		135			33				
6205 Jette & White	5,696	9,894	3,194	2,000					
6206 CD ROMs	109		505	500	554				
6207 Fr. Croteau Pub.	2	450		300					
6208 Orphan Publications	4,149	3,786	705	500	600				
6209 Marketing				1,000	822				
<b>Tot Publications Exp.</b>	<b>16,950</b>	<b>18,939</b>	<b>12,434</b>	<b>12,000</b>	<b>9,864</b>				
<b>A-C GENEALOGIST</b>									
6301 Postage	4,182	3,921	3,454	3,000	3,039				
6302 Supplies	51								
6303 Printing	18,527	18,401	19,842	17,000	10,843				
<b>Tot A-C Genealogist</b>	<b>22,760</b>	<b>22,322</b>	<b>23,296</b>	<b>20,000</b>	<b>13,882</b>				
<b>LIBRARY</b>									
6401 Postage	88	95	0	50	24				
6402 Supplies	1,765	822	1,070	1,000	677				
6403 Printing Maps Etc.	99	100	221	100	27				
6404 Equip. Maintenance	1,940	1,852	1,246	1,800	1,935				
6405 Beverages	231	23		50					
6406 Candy & Snacks	90	220							
6410 Drouin Expenses					72				
<b>Tot Library Exp.</b>	<b>4,213</b>	<b>3,112</b>	<b>2,537</b>	<b>3,000</b>	<b>2,735</b>				
<b>RESEARCH</b>									
6501 Postage	163	169	180	250					
6502 Supplies	117	82	186	250					
6603 Refunds		30							
<b>Tot Research Exp.</b>	<b>280</b>	<b>281</b>	<b>366</b>	<b>500</b>	<b>0</b>				
<b>CONFERENCE</b>									
6602 Raffle Prizes	50								
6603 Printing & Supplies	445	952	26	300	278				
6604 Speakeers	3,667	2,036	1,227	1,000					
6605 Carterer & Refresh.	1,519	259	72	200	89				
6609 Other	3,368								
<b>Tot. Conference Esp.</b>	<b>9,049</b>	<b>3,247</b>	<b>1,325</b>	<b>1,500</b>	<b>367</b>				
<b>SOCIETY</b>									
6701 Postage	503	475	459	500	650				
6702 Supplies	1,054	393	1,532	1,000	421				



**FINANCIAL HISTORY FOR 2003 - 2004 - 2005 AND 2006 TO Oct. 31 AND BUDGET FOR 2006**

6703 Telephone	1,547	1,354	1,494	1,500	1,387				
6704 Ins Contnet/Bond	2,063	2,137	2,184	2,200	2,113				
6705 Subscriptons	323	551	666	600	320				

**FINANCIAL HISTORY FOR 2003 - 2004 - 2005 AND 2006 TO Oct. 31 AND BUDGET FOR 2006**

6707 Bank Charges	81	51	941	500	391				
6708 Fund Raising Exp.	12	75	4,208						
6709 Other	697	232	510	500	792				
6710 Credit Card Charges	653	586	713	800	281				
6711 Bad Debts		50							
6712 Internet Services	920	1,134	1,515	1,500	1,345				
6713 Legal Expenses			1,715	100	75				
6714 Drouin Interest Exp.			3,160	2,800	1,857				
<b>Tot Society</b>	<b>7,853</b>	<b>7,038</b>	<b>19,097</b>	<b>12,000</b>	<b>9,632</b>				
<b>BUILDING</b>									
6801 Heat	9,866	9,831	12,302	14,000	12,581				
6802 Electricity	2,966	3,061	3,437	3,600	3,196				
6803 Water-Sewer	429	514	582	500	435				
6804 Insurance Bldg/Liab	1,769	2,100	2,194	2,400	2,627				
6805 Building Maint.	12,089	11,536	11,644	10,000	6,798				
6806 Grounds Maint.	4,598	3,790	5,844	4,000	3,495				
6807 Fire Alarm Fee	639	480	480	500	480				
6808 Bldg. Expense - Other			135						
<b>Tot Building Expense</b>	<b>32,356</b>	<b>31,312</b>	<b>36,618</b>	<b>35,000</b>	<b>29,612</b>				
<b>TOTAL EXPENSE</b>	<b>94,425</b>	<b>87,041</b>	<b>98,627</b>	<b>85,000</b>	<b>67,097</b>				
<b>TOTAL INCOME</b>	<b>126,828</b>	<b>108,424</b>	<b>137,716</b>	<b>129,425</b>	<b>94,270</b>				
<b>NET INCOME</b>	<b>32,403</b>	<b>21,383</b>	<b>39,089</b>	<b>44,425</b>	<b>27,173</b>				
<b>DONATIONS</b>	<b>4,825</b>	<b>4,254</b>	<b>32,061</b>	<b>18,000</b>	<b>7,312</b>				
<b>OPERATING INCOME</b>	<b>27,578</b>	<b>17,129</b>	<b>7,028</b>	<b>26,425</b>	<b>19,861</b>				
<b>SUGGESTION: Start a Capital Reserve Fund for the eventual renovation of the Heating System.</b>									
<b>Do this using the Building Fund Account. Put aside \$2,000 to 3,000 per year.</b>									
<b>The system has 56 year old cast iron pipes under steam pressure. They have sprung leaks</b>									
<b>in the past and will again. The next time our Holdings may be at risk.</b>									
<b>Before major repairs become necessary we should ask Johnson Controls to give us</b>									
<b>a plan to</b>									
<b>Competitive bids should be sought prior to any awards granted.</b>									

**CALCULATIONS FOR THE RETAIL PRICE IN US \$ OF  
LE DICTIONAIRE IN BOOK FORM AND ON CD-ROM**

Figures are for one of each	Purchase from ACGS		Purchase in Canada	
	DICTIONAIRE	CD ROM	DICT	CD
<b>Full Retail Price in Canadian \$</b>	<b>251.95</b>	<b>270.00</b>	<b>251.95</b>	<b>270.00</b>
<b>Less Publisher's Discount 20%</b>	<b>50.39</b>	<b>54.00</b>		
<b>Price in Canadian \$</b>	<b>201.56</b>	<b>216.00</b>	<b>251.95</b>	<b>270.00</b>
<b>Plus Shipping</b>	<b>8.00</b>	<b>1.60</b>	<b>12.00</b>	<b>3.00</b>
<b>Net Price in Canadian \$</b>	<b>209.56</b>	<b>217.60</b>	<b>263.95</b>	<b>273.00</b>
<b>Less Discount on Canadian \$ 10.2%</b>	<b>21.38</b>	<b>22.20</b>	<b>26.92</b>	<b>27.85</b>
<b>Price in US \$</b>	<b>188.18</b>	<b>195.40</b>	<b>237.03</b>	<b>245.15</b>
<b>Plus Escange Fee by Bank 2.9%</b>	<b>5.50</b>	<b>5.71</b>	<b>6.93</b>	<b>7.17</b>
<b>Net Cost After All Fees &amp; Discounts</b>	<b>193.69</b>	<b>201.12</b>	<b>243.96</b>	<b>252.32</b>
<b>Our Retail Price Plus S&amp;H</b>	<b>240.00</b>	<b>250.00</b>		
<b>\$ Margin</b>	<b>46.31</b>	<b>48.88</b>		
<b>% Margin</b>	<b>19.3%</b>	<b>19.6%</b>		